

Perils & Pitfalls of Catastrophic Property Insurance

In this session, Darrow and Rep will review what to do when a catastrophe occurs and share best practices for pre-event planning goals and for post-event recovery. Participants will discuss how coverage works following a catastrophic loss, what an insurance carrier expects a school to provide them following a loss, what catastrophic property underwriters look for and how to impress them, and how coverage is rated and priced.

Learning Objectives:

Participants will learn how to evaluate what type of insurance protection is needed to make sure their school can recover after a catastrophe.

Presenters:

Darrow Milgrim, National Director, Independent Schools, K12 Education Practice and Camp Programs, Arthur J. Gallagher Risk Management Services, Inc.

Darrow is responsible for the oversight and development of the Independent School Practice and Camp Programs at Arthur J. Gallagher & Co. For over 30 years he has coordinated annual risk management seminars for school business officers and administrators. These bring together the top legal and risk management minds to interact with school business officers and administrators on current topics of interest.

Darrow is licensed as both a Property and Casualty Broker and Employee Benefits Broker. He's served on the Independent Insurance Agents and Brokers Education Committee, has been Director of Camping and Outdoor Education, and taught in the Cal State University System, as well as public and private schools.

Darrow received his California Elementary and Secondary teaching credentials from CSU San Bernardino, and California Administrative Services credential through USC. He currently serves on the Executive Board of the California Collaboration for Youth and United Educators National Broker Advisory Council. Darrow was previously a National Board Member of the American Camp Association (ACA) and their National Legislative Liaison. He is a past president of the California Camping State Advisory Council; Market Presidents Advisory Council; and IBA West Agents and Brokers Legislative Council. He has served on the Las Virgenes Unified School District's Legislative Coalition and spent five years as a City of Agoura Hills Parks, Recreation and Community Services Commission member. An active legislative advocate, Darrow has worked with the Highway Patrol, Public Utilities Commission, as well as the California Departments of Justice, Education, Insurance, Social Services, and Health Services.

Darrow holds Professional Designations as a Certified Insurance Counselor (CIC), Accredited Advisor in Insurance (AAI), Certified School Risk Manager (CSRM) and Certified Camp Director Emeritus (CCD).

Raul E. "Rep" Plasencia

Senior Vice President, Risk Placement Services (RPS)

Rep is a wholesale property insurance broker for catastrophe exposed wind risk accounts. He specializes in designing property insurance programs for complex property accounts throughout the Southeastern United States. His current clients have insured values that exceed 55 billion dollars within the State of Florida.

Rep is a South Florida native who has been in working within the retail and wholesale insurance business for the past 27 years. Rep has a Bachelor of Science degree in Risk Management and Insurance from the University of Alabama. He has also obtained the Certified Insurance Counselor (CIC), Associate in Risk Management (ARM), Risk Management for Public Entities (ARM-P) and the Associate in Surplus Lines Insurance (ASLI) designations.

Field of Study: Management Services

Prerequisites: Basic knowledge of independent school finances

Advanced Preparation: None

Program Level: Update

Delivery Method: Group Live

Participants will earn 1 CPE credit.